# RB Publishing



## 100 Million Acres

How can a community encompass 100 million acres?

Because the ag people who live and work on the often remote ranches, farms and fields of northern California, Oregon, northern Nevada, western Idaho and southern Washington are closely united in their lives and love of the land.

The AG Mag and CATTLE Mag tell their stories to help them stay connected and strong, and to share their lives with ag consumers in the world beyond the 100 million acre border.

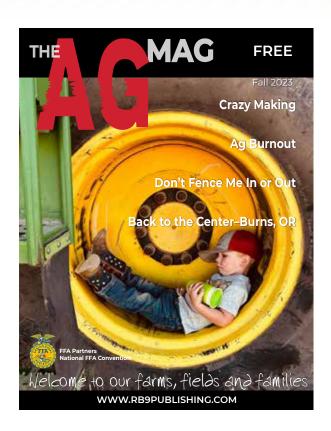
Stories of farmers, ranchers, industry advocates and ag partners. We offer progressive, practical, entertaining and informative articles to engage and encourage community with a common purpose: agriculture.

Media Kit 2024



Our Mission

## We celebrate hard work, innovation & creative solutions





## What makes The AG Mag and The CATTLE Mag unique in the West?

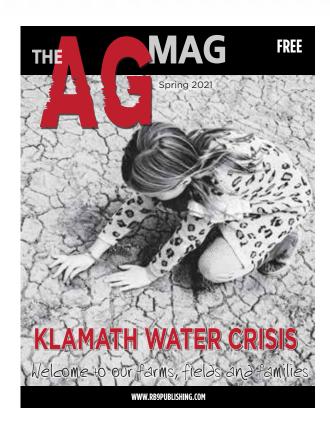
For years our mission has been to go behind the typical news to tell the personal stories of ag producers in our region. To celebrate hard work, innovation and creative solutions. Our readers are loyal because we engage them in telling their stories. Because they know we care.

Now, more than ever our message resonates with the larger world of ag consumers who care and want to know who produces their food and where it comes from.



## Staying connected





Thousands of ag producers throughout our 100 million acres depend on The AG Mag and The CATTLE Mag to stay connected to each other. They are fiercely loyal and share our articles with one another and with their ag networks throughout the country.

They consider our magazines part of their daily lives.

- Our magazines ride along with them. They spend time with each issue and share with their friends and family.
- What they like best is that we tell their stories, often in their own words.
- Their bond with us results in purchases of ag products, visits to stores or locations advertised in The AG Mag or The CATTLE Mag.



## We're expert storytellers



## Forage Tour

The 100 million acre region where The CATTLE Mag is distributed is as varied as the breeds of cattle grazing this vast expanse. The *Forage Tour* traverses this territory visiting ranch operations and telling about the various types of forage that make up our distribution area.



#### Rancher's Journal

Who can better tell their day-to-day story than ranch men and women? This popular CATTLE Mag feature goes behind the scenes to tell what it's really like. The *Rancher's Journal* gives readers a personal insight into a week in the life of a rancher, from sun up to sun down and beyond.



## **Community Building**

Across the West rural communities are rebuilding and reinventing themselves. Whether it's from a devastating fire or revitalizing a sleepy main street, small rural towns are proud of themselves and showing their pride in exciting and dynamic ways.



#### Field Notes

Taking a cue from the Rancher's Journal The AG Mag's *Field Notes* is at the table with a group of families who've committed themselves to eating local for a year. Or on the ground with a first generation farmer or rancher. We believe in people and in sharing their voices with our readers.



#### Cowboy Poetry

Annie Mackenzie is a fourth-generation rancher and part-time cowboy poet. She was born and raised in Jordan Valley Oregon, growing up on her family's ranch. Whether it's moving cows, fixing fence, working dogs, or watching a cowboying disaster unfold, there's a lot to inspire her poems.



#### Lowdown

The *Lowdown* column, written by an industry or policy expert is our ag reader's go-to source for timely news that impacts their ag business. The Lowdown also informs our general readers about the myriad rules, regulations and issues that farmers and ranchers face every day.



## Ag producers, consumers, industry advocates & ag partners

Covering over 100 million acres with over 400 points of distribution across the West. In telling the ag story, we strive to open doors and answer leading questions in today's consumer based market. The message to our audience is strong and clear, today's farmers and ranchers are real people, producing real food for a real world.



...and the list goes on.

The CATTLE Mag print edition is read by 128,000 cattle producers, supporters and cattle industry professionals per year. The AG Mag is read by 112,000 farmers, growers, supporters and ag industry professionals per year. For a combined and delivered annual print readership of 240,000 engaged, loyal readers.



#### **Distribution Locations**

CALIFORNIA Alturas/ Cedarville

Alturas Chamber of Commerce Antonio's Auction Yard Bear Paw Coffee

Bear Paw Coffee
Best Western Motel
BLM - Alturas, Cedarville
Bottle Shop
Chimmey Rock Travel Center
Country Hearth
Desert Rose Casino
Floating Island Bookstore
Forest Service - Alturas, Cedarville
Faut Comers

Four Corners Four Seasons Good Things Holiday Market Horst Farm Supply Hotel Niles Les Schwab

Modoc District Fair Modoc Insurance Modoc Medical Center Modoc Motor parts Modoc Steel Modoc Vet Napa Motor parts NRCS

Pacific Crest Credit Union Plumas Bank Rabbit Traxx Rite Aid

Sage Country Recycling

Subway Super 8 Motel Surprise Cafe
Surprise Valley Vet Clinic
Surprise Valley Realty

The Station US Bank Wagon Wheel Warner Mt. Weavers

Whalen's Wholesome Goodness Store

Woodys York Ranches

Wild Mustard

Burney
Health Food Store
Hovis Hardware Les Schwab Pit River Casino
Pit River Mini Mart
Superior Steel Sporting Goods Store

Chico/ Paradise All About Pets Vet Hospital Bobcat of Chico

C Bar D Feeds Golden State Farm Credit Industrial Power Products N & S Tractor Skyway Feed & Pet Supply

Valley Truck & Tracto Wilhurs Feed & Seed

Fall River Mills/McArthur/Big Valley

Adin Supply Cabelas Property Chamber of Commerce Copp's Irrigation Crumbs Fall River Hotel Fall River Vet Hospital Juniper Junction McArthur Fair McArthur Farm Supply McGarr's Oney Frosty Plumas Bank

Red Barn Valley Rental and Materials **Nevada County** 

Auburn RCD
Echo Valley Ranch Feed Store
Pearson's Feed Store
Placer County Farm Supply
Placer County Farm Bureau
Placerville RCD

Sierra Saddlery & Mercantile The Hay Barn The Farm Store Tractor Supply

Quincy
Feather River College
Morning Thunder Café
Pet Country Feed & Tack

Red Bluff
Hawes Ranch & Farm Supply
Crossroads Feed & Ranch Supply

Dave's Tractor, Inc. **Redding** Anderson Farm & Yard Another Chance Animal Rescue

Reeler Tractor Bob's Market Brinks Vet Clinic California Visitor Center Centerville Feed & General Store Dr. Phil Sargent — Veterinary Frontier Feed & Saddlery

Happy Valley Feed Store Hawes Ranch & Farm Supply Holiday Market - Anderson Holiday Market - Bella Vista Les Schwab - Anderson Les Schwab - Redding Precision Auto Lube Revnolds Ranch & Farm Supply Sham-poodle Shasta Farm & Equipment

Shasta Feed Store Tractor Supply

Sacramento Area Cool Feed & Ranch Elverta Feed Pet & Tack River Valley Feed & Pet

<u>Sierra Valley</u> Crossroads Feed Evergreen Market Lupines Young's Market

Siskiyou County Ag Extension Office Bel Campo Farms

Big Springs Store Cinders Café Courtwright's Store Etna General Store Etna Hardware Fuel Good lim Wilson Ford Lane's Market Mt Hebron Store Ray's Market Shasta Meat Siskiyou Farm Bureau Siskiyou Cattlemen Siskiyou Cattlewomer Siskiyou Farm Advisor Siskivou County Fair

Tractor Supply

Susanville/ Doyle

neard Store Doyle Real Estate Doyle Store Jenkins Realty Lassen High School Lassen Community College Plumas Bank Valley Truck & Tractor

Winje's Emporium

Yuba City/ Marysville/ Oroville/

Willows

Beeler Tractor
Bianchi Ranch
Bradley Ray's Feed Store
Farmer Brown's Feed Grange Co-op Holt of California Lane's Tractor Sales Lizzy's Hay, Feed & Tack N & S Tractor Co. Superior Livestock & Supply Sutter Orchard Supply Tractor Supply
Whitehorse Ranch & Feed
Valley Tractor, Inc.
Valley Truck & Tractor

IDAHO-EXPANDING
Watch for Updates

<u>Cambridge</u> Farmer's Supply Co-op Cambridge Lumber Awesome Burger The World Market

**Council** Grandview

<u>Midvale</u> Mountain Home

<u>Nampa</u> Agri-Lines Parma Agri-Lines Valleywide Co-op Cappuccino Cowgirl M&W Grocery Store Western Laboratories, Inc Weiser

Agri-Lines
Farm Commercial Irrigation, Inc. Farmers Supply Cooperative

**NEVADA** 

Elko C-A-L Ranch Stores Capriolas Inter-Mountain Farmers Assoc. Stockman's Casino The Star Ely Fallon

Camacho Auto Sales

Frontier Liquor & Sporting Goods Pinenut Livestock Supply Ott's Farm Equipment Renner Equipment

<u>Fernley</u>

Fernley Hay & Grain

Carson City/ Gardnerville

Benson's Feed C-A-L Ranch Stores Eastern Sierra Feed Kiote Tractor

Laxague Pinenut Livestock Supply

Tractor Supply Reno/Sparks Feed World Green's Feed Rancher's Feed & Supply Sierra Feed Tractor Supply

Wells Winnemucca

Big R Desert Trails Veterinary

OREGON I

<u>Albany</u> <u>K</u> al Farm Coastanton

Arlington

Addington Hardware

Arlington Hardware

Baker City

Baker City Auto & Ranch
D & B Supply
Northwest Farm Credit Oregon Trail Livestock Supply Pacific Intermountain Mortgage Company Robbin's Equipment

Tri-County Equipment Bend Wilco Farm Store

High Desert Ranch & Home Oregon Feed & Irrigation <u>Boardman</u>

<u>Brownsville</u> J & S Supply

Burns/Hines

ACW Rental & Stock Supply

Burns Feed & Farm Supply Clearwater Pump & Irrigation Camp Equipment Harney County Vet Clinic Hines Market - Sinclair Gas Station Malheur Machinery Robbin's Equipmen

<u>Buchanan</u> Oard's Gallery - Cultural Gifts Store

Canyonville Roger's Feed Store Condon Open Country Farm & Feed

Cornelius

Corvallis

**Creswell** Cascade Home Center Tractor Supply Co. Wagonwheel Feed & Grain

Dallas Ag West Supply Deschutes

Oregon Feed & Farm <u>Dufur</u> Dufur Hardware Kramer's Market

Eugene/Springfield
Coastal Farm & Ranch
Wilco

Gresham
Burns Feed Store Coastal Farm
Grants Pass
Farmer's Building & Feed Supply

Grange Coop Cowboy Corral South 40 Farm Store Josephine County Fairgrounds Cartwrights Market

<u>Harrisburg</u> **Hermiston** 

Eastern Oregon Mobile Slaughter Northwest Farm Supply Ranch & Home **RDO** Equipment River Tech Irrigation

SS Equipment

Hillsboro

John Day/Canyon City

Gibco
Junction City

Traction City Farm & Garden

<u>Juntura</u>

The Oasis

Klamath Basin & Area

Bonanza Big Springs Market
Bonanza General Store Bullet Rentals Captain Jack's Stronghold Clyde's Fairway Market Coastal Farm & Ranch Crater Lake Junction Travel Center Crater Lake Realty
D & D Seed
Diamond S Meats

Family Food Center Fisher Nicholson Realty-Klamath Falls & Bonanza Frontier Trailer Sales

Grange Co-op Hitching Post Jock's Market Keno River Gas Keno Store Keno Tractors
Kirchers Do It Best Hardware
Klamath Basin Equipment

Klamath Community College Klamath Auction Yard Kla Mo Ya Casino - Chiloquin Klamath Basin Research & Extension Ctr

Klamath County Fairgrounds Klamath Visitor Center Les Schwab - Klamath Les Schwab - Tulelake Mac's Store Malin Farmers' Market Merrill Grocery Merrill Chevror

Northwest Farm Credit Odessa Market Pape Machinery - Merrill Papa Tany's - Malin Palomino Deli & Mini Mart Ray's Market Richland Feed & Seed Shasta View Veterinary Clinic Squaw Flats Store - Sprague River Sunny D Manufacturing

Tater Patch - Merrill Tulelake/ Butte Valley Fairgrounds Westside Grocery Whistler's Store - Sprague River

Winema Flectr

La Grande/Island City D&B Supply Gregory Blackman Insurance Agency Robbin's Equipment Romans Irrigation SS Equipment Tri-County Equipment

<u>Lakeview</u> Evans & Bartlett CPA Five Corners Feed

Hall Motors Klamath Basin Equipment Lakeview Animal Hospital Lakeview Chamber of Commerce Lake District Hospital

Lakeview Lockers Les Schwab Niche Boutique Shasta View Genetics True Value
Washington Mutual

<u>La Pine</u> Weavers High Lakes Feed

Lebanon Santiam Feed & Garden

Madras Ag West Supply Central Oregon Livestock Supply Jefferson County Fairgrounds Office

Pape Machiner **McMinnville** 

Pape Machinery **Ontario** D & B Supply Camp Equipment
Farmers Supply Coop
Northwest Farm Credit

Ontario Auto & Ranch Pendleton

D & B Supply Hamley's Western Store Northwest Farm Credit Pendleton Round-Up Pendleton Woolen Mills RDO Equipment
Rod Retherford Saddlery & Cowboy Art Stapleman Custom Boot Shop

Pleasant Hill Pleasant Hill Feed & Farm Prineville

Bowman Museum Fair Feed & Supply Makers- Rick Steber & Company Ochoco Feed & Farm Supply Wilco WW Western Wear

Redmond
Coastal Farm & Ranch
Central Oregon Ranch Supply Deschutes County Fairgrounds Office

Klamath Basin Equipment Northwest Farm Credit Oregon Feed & Irrigation
Quarry Avenue Hay & Feed

<u>Rickreall</u>

Rickreall Farm Supply
Ag West Supply
Rogue Valley & Area
Bullet Rentals
Cartwrights Market – Medford, Grants Pass Cartwrights Market - Mediord, Graf Central Equipment Coastal Farm & Ranch Grange Co-op - All locations In and Out Ag Services Ledger David Cellars Tasting Room Klamath Basin Equipment Northwest Farm Credit Pape Equipment Rainey's Corner Rogue Creamery Rogue Farm Equipment The Horse Blanket

Roseburg

Douglas County Farmers Co-op Pape Machinery Umpqua Tractor

Scappoose Elaine's Feed & Tack

Salem
Double H Western Wear Ranch & Feed Store
Pape Machinery

Sisters
Broken Top Veterinary Clinic
Sisters Feed & Supply
St. Paul
Marion Ag
Sutherlin
Control Feed

Central Feed
Sweet Home
Santiam Feed & Garden

The Dalles
Auction Sales Company
Coastal Farm

Vale
Bentz Insurance Inc.

Farmers Supply Coop NAPA Auto Parts Romans Irrigation **Wallowa County** 

Cheyme Cafe
Cloud 9 Bakery
Main Street Feed & Supply
Ram Auto & True Value Hardware
Safeway
Hompson's Auto Supply
Wallowa County Grain Growers
Wallowa County Hospital
Wallowa County Hospital
Wallowa County Veterans Services

Wasco Mid Columbia Producers Woodburn Ag West Supply Coastal Farm

WASHINGTON **Watch for Updates** 

Bickleton
Bickleton Cafe
Tri-Cities
Ag West International
Basin Feed & Supply Bleyl Co-op Columbia River Trading Co. HAPO Ranch & Home- Kennewick, Pasco

<u>Vancouver</u> Country Financial-Ed Hamilton

**AUCTION YARDS** 

California

Shasta Livestock Auction Yard Modoc/ Alturas Auction Yard Orland Livestock Petaluma Livestock Auction Tulare County Stockyard Inc. Cattlemen's Livestock Market Farmer's Livestock Market Turlock Livestock Auction Yard Escalon Livestock Market Roseville Livestock Auction <u>Idaho</u>

Treasure Valley Livestock Auction Producers-Jerome <u>Nevada</u>

Fallon Livestock Nevada Livestock Marketing LLC.

Oregon
Central Oregon Livestock
Northwest Livestock Auction
Intermountain Livestock Producers Livestock Klamath Livestock Auction Eugene Livestock Auction Inc. Lebanon Auction Yard Woodburn Livestock Exchange

Washington h Livestock Commission \_ \_ \_ \_ \_ \_ \_ \_ \_

# THECATTLEMAG

THE CMAG

We are the only free, quarterly, four-color, glossy publications devoted exclusively to agriculture in our vast region; northern California, Oregon, northern Nevada, western Idaho and southern Washington. Distributed to over 400 locations.

## **ADVERTISING RATES, SIZES & SPECIFICATIONS**

Per Issue Year	1 issue	4 issues*	8 issues**
Full page w/bleed*** $8.375$ °W x $10.875$ H Full page no bleed $7.675$ °W x $9.875$ °H		\$ 1,480/issue \$ 1,480/issue	\$ 1,406/issue \$ 1,406/issue
Half page (horiz.) 7.675" W x 4.9" H Half page (vert.) 3.7" W x 9.875" H	\$ 875 \$ 875	\$ 787/issue \$ 787/issue	\$ 747/issue \$ 747/issue
Quarter page 3.7" W x 4.9" H	\$ 544	\$ 488/issue	\$ 464/issue
Double Directory 2.5" W x 4.125" H	\$ 303	\$ 275/issue	\$ 261/issue
DIRECTORY 2.5" W x 2" H	\$ 193	\$ 165/issue	\$ 156/issue

## NEW this Year-All ads 1/4 page or larger receive a live link to their website in our online flipbook

**NOTE:** Preferred positions: Add 10% for premium placement Inserts available, inquire on availability and pricing

## The AG Mag deadlines<sup>+</sup>

Published in April, July, October, January Closing date for space reservations - Mar. 27, Jun. 27, Sept. 27, Dec. 27 Ad materials due - April 1, July 1, October 1, January 1

## The CATTLE Mag deadlines<sup>+</sup>

Published in March 1, June 1, September 1, December 1 Closing date for space reservations - Feb. 18, May 18, Aug. 18, Nov. 18 Ad materials due - February 21, May 21, August 21, November 21 \*Some deadlines may be adjusted slightly to fit current events, holidays and schedules.

## To reserve your space for the next issue call or e-mail your area sales rep.

ID, OR, WA Debbie Rodgers 509/ 439-0153 sleepy0153@gmail.com

Barbara March 530/ 569-0254 publisherrb9@gmail.com CA, Corporate Shaeline Tims 956/ 451-3815 shae.tims13@gmail.com ID, NV, OR Tami Thompson 530/ 249-5669 tami@totalisdesign.com



<sup>\*</sup>Yearly contract in <u>one</u> magazine, **4 issues** - 10% discount

<sup>\*\*</sup>Yearly contract in two magazines, 8 issues - 15% discount

<sup>\*\*\*</sup> actual page size, please add a .125 bleed around page

Contract





## **Advertising Order Form**

Name:	Business Nam	ne
Invoicing Address:	· · · · · · · · · · · · · · · · · · ·	
Phone:	Email:	
Ad Representative:	ative:Ad Rep Phone:	
The AG Mag The CATTLE	Mag Ad Rate: \$	Number Of Times:
Ad size:		
Full Page*: 7.675"	W x 9.875"H, <b>W/Bleed</b> 8.375"W	′ x 10.875H
1/2 page: Vertical	: 3.7"W x 9.875"H, <b>Horizontal:</b> 7	7.675"W x 4.9"H
<b>1/4 page:</b> 4.9"H x	3.7"W	
O Double Directory:	2.5"W x 4.125"H	
Directory: 2.5"W	⟨ 2"H	
*Preferred positions: Add 10	9%	
Signature:		Date:
Notes:		

### ADVERTISING AGREEMENT INFORMATION

- 1. Payment for advertisements is due upon advertiser's approval of ad design and copy.
- 2. Space orders are due on or before closing date and may not be canceled by the advertiser after that date.
- 3. On consideration of the acceptance of the advertisement the advertiser must, in respect of the contents of the advertisement, indemnify and save the Publisher harmless against any expense arising from claims or actions against the Publisher because of the publication of the contents of the advertisement.
- 4. The Publisher's office reserves the right to reject any advertising for any reason at any time even though a reservation has been previously acknowledged and even though a product or account has been directly solicited by a representative. All advertisements must be clearly and prominently identified by the trademark and/or signature of the advertiser.
- 5. All advertisements are accepted and published by the Publisher upon the representation that the advertiser is authorized to publish the entire contents and subject matter thereof.
- 6. In the event of a printing error, the Publisher's liability is limited to a makegood of the advertisement. Publisher is not responsible for errors in key numbers.
- 7. No conditions, printed or otherwise, appearing on contracts, orders or copy instructions, that conflict with the Publisher's policies will be binding on the Publisher.
- 8. Insertion orders with disclaimers will not be accepted.
- 9. Rates and units of space subject to change by the Publisher.
- 10. Advertiser may adjust ad size per issue at the contracted rate if a contract is in effect.

#### Cancellations:

11. No cancellations will be accepted after the closing date. Contract cancellations prior to the closing date will be charged 25% of the contract rate. If new copy is not received by the deadline, copy from the previous issues will be repeated. Failure to provide written cancellation by the deadline will result in the advertiser being invoiced for the full cost of the insertion. If an advertiser cancels a yearly contract the discount (difference between the rate card rate and frequency rate) will be billed to the advertiser. Orders for special placements cannot be rescinded.

